

Mike - Vice President

Position Overview:

The **Vice President** of this established Irrigation Company is a key leader who combines strategic oversight with a hands-on approach in daily operations. Having been with the company for a significant time, the Vice President has contributed to its growth and success while maintaining a deep knowledge of the business. The role is focused on driving the company's future while being actively involved in the technical aspects of irrigation system management, client service, and team leadership.

Key Responsibilities:

- **Strategic Leadership** – Collaborate and execute long-term goals, business strategies, and initiatives to foster growth and profitability.
- **Hands-On Operations** – Actively manage and oversee the day-to-day operations of the company, ensuring the installation, repair, and maintenance of irrigation systems meet the highest standards.
- **Team Leadership & Development** – Lead, motivate, and mentor the team, fostering a positive work environment that encourages skill development, teamwork, and customer satisfaction.
- **Technical Expertise** – Provide hands-on guidance for complex irrigation issues, ensuring optimal system performance and problem resolution.
- **Client Relations** – Build and maintain strong, lasting relationships with clients, handling major accounts, and addressing issues or concerns promptly and effectively.
- **Project Oversight** – Ensure that all projects are completed on time, within budget, and to company standards, managing resources and scheduling efficiently.
- **Financial Management** – Work with leadership to manage company finances, budgets, and cost controls, ensuring profitability while maintaining competitive pricing.
- **Business Development** – Explore new market opportunities and trends to ensure the company's growth, while keeping up with industry innovations.
- **Compliance & Safety** – Ensure the company complies with all safety, environmental, and regulatory standards, maintaining a safe and compliant work environment.
- **Quality Control & Training** – Lead initiatives to ensure work quality, implement safety measures, and provide ongoing training to staff on best practices and emerging technologies.

Qualifications & Experience:

- Extensive experience in the irrigation industry with proven hands-on experience in managing installations, maintenance, and operations.
- Strong leadership skills, with the ability to guide teams and manage day-to-day operations while aligning with long-term company goals.
- Deep technical knowledge of irrigation systems, including design, installation, troubleshooting, and repair.
- Excellent communication skills for working with clients, vendors, and internal teams.

- Strong problem-solving abilities with a hands-on approach to resolving technical challenges.
- Financial acumen with experience managing budgets, pricing, and profitability.
- Ability to manage multiple projects while maintaining a high standard of work and customer service.

This Vice President is instrumental in shaping the direction of the company, leveraging extensive experience and expertise to ensure its continued success. They are involved in both the operational and strategic aspects of the business, always with a focus on growth, quality, and customer satisfaction.